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**ECN 142-02**

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**Homework 1**

**Certificate of Need Laws (Conning the Competition pdf)**

From the Executive Summary section:

***1) What is a Certificate of Need (CON)?***

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| - “A certificate of need (CON) is a government-mandated permission slip to start or expand a business.” |

***2) What were they originally designed to do?***

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| - CON laws intended on controlling healthcare costs and increasing access to care. |

***3) What do they actually do in the real world?***

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| - CON laws sadly have higher healthcare costs and fewer medical services. |

From the Key Findings section:

***4) Which is more dangerous CON or Moratoria and why?***

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| Moratoria’s probity specific facilities from opening or adding beds, which makes them more dangerous. CON’s do not do this, but it is still difficult under a CON. |

From the Introduction section:

***5) What state had the 1st CON law and when?***

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| New York in 1964. |

***6) What did Congress do in 1986 and why?***

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| They repealed NHPRDA as it “failed to control healthcare costs and was insensitive to community needs.” |

From the Alabama section (starting on pg 11)

***7) How many CON categories does Alabama have?***

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| 47 |

***8) What are the CON categories in Alabama?***

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| There are six broad categories that include hospital beds, beds outside hospitals, equipment, facilities, services and emergency medical transport. |

***9) How long does the typical CON application process take in Alabama?***

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| 90 Days |

***10) What is the Alabama CON fee range in $’s***

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| $3,500 to $12,000 |

***11) What can competitors do in the Alabama CON application process?***

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| They can intervene the application process and can offer evidence or argument as to why the application should be denied. |